

# JIM'S CARPET CLEANING STYLE GUIDE

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## INTRODUCTION

#### INTRODUCTION

The Jim's Carpet Cleaning brand is not only the name we do business under, but also our **entire business!** 

Our trademark means more than just the logo.

It also includes the colours, styles, fonts, themes, booking process and level of workmanship which make up our entire **group image**, which is in turn essentially: whatever customers have a right to expect when they contact the Jim's Cleaning.

To protect your investment, it is therefore extremely important that these trademarks be maintained throughout the group at all times, especially as we continue to grow at this fantastically fast rate!

By strictly maintaining our commitment to keeping these aspects of our businesses uniform, we can simultaneously guarantee that our customers get what they expected and increase the exposure, strength and sale value of our businesses.

Important Note: All advertising, marketing and self-promotional items will need to be approved by your Regional Franchisor.

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# MISSION STATEMENT

## MISSION STATEMENT

To be the custodian of the Jim's Name in our territory, to represent it with honour & pride, as its ambassador.

To go about our business with integrity, honesty & with a clear conscience.

To make every experience with the public pleasing & memorable.

To display professionalism and etiquette when dealing with Franchisees, Franchisors, Suppliers, opposition & customers.

To be the benchmark in our industry, leading the way in Customer Service, Presentation, Ethics and Growth.

To lead the way in development of Franchising, expansion and innovation.

To be recognized as leaders in the field of providing exemplary and cost-effective service.

To provide simple and effective entry into a business and offer further opportunities to those deserving.

EACH & EVERY DAY WE WILL CONDUCT OUR BUSINESSES WITH THESE PRINCIPLES IN MIND.

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## APPROVED LOGOS

#### THE TRADEMARK

The Jim's "head" logo is registered for use in Australia (reg no. A. 895897), New Zealand, the UK and North America, and is owned by the Jim's Group Head Office.

It has over 96% public recognition in Australia. Regional Franchisors are given permission to use the logo in their business by way of their Franchisor Agreement, and Franchisees are given permission to trade under the logo in their business.

The approved logo & variations may not be altered in any way, including moving text.

The trademarks below are in **EPS** and **JPG** files are available in the Franchisee Hub <a href="https://www.jimscleaning.com.au/franchisee-hub/">https://www.jimscleaning.com.au/franchisee-hub/</a>

#### APPROVED LOGOS

#### Jim's Carpet Cleaning Logo



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**Jim's Cleaning Group Logo** helps customers identify the range of services we offer, making us one stop shop for all their cleaning needs. It can be used when advertising as a group.



**Jim's Your Local Expert** was born after the market research done by Jim's Group. It was noticed that many of our customers had a misconception regarding the location and expertise level of our franchisees. While our franchise owners are all local, many people consider the Jim's Group to be a big National company and it was operated by everday people with basic general knowledge. This logo was created to showcase our franchisees are local and they are expert in their field.



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# COLOUR CODES

COLOUR	AREAS	PMS CODE
WHITE	Background, main heading	PMS White
BLUE	Logo, main text, web site address	PMS Reflex Blue
RED	Dot points, phone number	PMS 032 Red
FLESH	Jim's face & neck	PMS 155 Flesh

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# VEHICLE SIGNAGE

## APPROVED VEHICLE SIGNAGE TEMPLATES

















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## BACKGROUND IMAGE



Important Note: All raw files including the templates are available in the Franchisee Hub. Any changes to the template must be approved by the Divisional Office.

Advertising@jimscleaning.net.au

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## **UNIFORMS**

#### **APPROVED ATTIRE**

Jim's Carpet Cleaning embroidered uniforms are supplied by The Cleaners Choice and available to order yourself. <a href="https://thecleanerschoice.com.au/">https://thecleanerschoice.com.au/</a>

The Cleaner's Choice mission is to deliver the best quality products with exceptional value and a fast, superior service to all Jim's Franchisees.

We understand everyone is different in regard to styling and size, you are able to source your own uniforms, provided that they fit the below guidelines and are approved by the Franchisor.

All Franchisees including employees, workers, trainers and any helpers of Franchisee must be in full uniform.

#### **POLO TOPS**



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- Pique knit cotton-back Polo navy/red
- Modern fit
- 180gm 60% Cotton and 40% Polyester
- Cotton-rich pique knit
- Easy care fabric
- Pen pocket on sleeve (optional)
- Wash and wear
- UPF Sun smart rating 30+

## Long Sleeve Polo



- Pique knit cotton-back Polo navy/red
- Modern fit
- 180gm 65% Cotton and 35% Polyester
- Cotton-rich pique knit
- Easy care fabric
- Wash and wear
- UPF Sun smart rating 30+

• Important Note: Footwear is to be WHS Compliant, closed top shoes or boots, with a non-slip sole. Preferably black (Runners, crocs, sandals, thongs are not acceptable).

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## **BUSINESS SHIRT**





- Cotton Rich
- 60% Cotton and 40% Polyester
- Buttons dyed to match
- Gradual curved hem
- Single pocket
- Mid blue in colour

## **JACKET**



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- Jacket comes with detachable (zipper) sleeves
- 340 GSM
- Shell face 90% Polyester, 10% Elastane, Shell back 100% Polyester
- Water/wind resistant, breathable, tought wearing & insulative
- Hi-tech 4 ways stretch

## **JUMPER**



- 100% Polyester
- 290 GSM low pill polar fleece
- Regular fit
- Contrast sleeve panel and piping
- ½ zip neck

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## HI-VIS SAFETY VEST



- 100% Polyester tricot for durability
- Complies with Standards AS/NZS 1906.4:2010 and AS/NZS 4602.1:2011
- Front flap with Velcro closure
- Contrast grey binding

## **PANTS**



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- Heavyweight 311 GSM cotton drill
- Comfort fit, one side contains lare flap pocket, the other a tool and mobile phone pocket
- Heavy duty nylon zip

## SHORTS





- Regular fit
- 295 GSM cotton washed twill
- Stretch fabric for comfort
- Layered pockets for each access to store

## CAP







These caps have been specifically designed to be comfortable, stylish and provide sufficient UV protection.

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## STATIONERY & PROMOTIONAL ITEMS

#### **BUSINESS CARDS**

Jim's Carpet Cleaning stationery and promotional items are supplied by Dynamite Online and available to order yourself. <a href="https://dynamiteonline.com.au/">https://dynamiteonline.com.au/</a>

Matt laminated business cards, full colour double sided on 310 GSM art board, 90 x 55mm



STEAM CLEANING
UPHOLSTERY CLEANING
LEATHER CLEANING
MATTRESS CLEANING
TILE & GROUT CLEANING
STRIP & SEAL OF VINYL FLOORS
STAIN PROTECTION
DRY CLEANING
FLOOD DAMAGE RESTORATION
DUCT CLEANING
VACATING AND MOVING IN CLEANS
DOMESTIC & COMMERCIAL
FREE QUOTES

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## **M**AGNETS

Full colour 90mm x 55mm Magnets

## NAME SURNAME

TITLE

M 0000 000 000

#### NAME SURNAME

TITLE

M 0000 000 000

Jim's Carpet Cleaning **Location**ABN 00 000 000 000
E: name.surname@jimscleaning.net.au
www.jimscleaning.net.au



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## APPROVED FLYERS & BROCHURES





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## **EMAIL ADDRESS & SIGNATURES**

#### **EMAILS**

Approved franchisee email address is <a href="mailto:name.surname@jimscleaning.net.au">name.surname@jimscleaning.net.au</a>

Any email address other than 'name.surname' will need to be approved by the Divisional Office.

#### **APPROVED EMAIL SIGNATURE**

Templates are available in the franchisee hub. <a href="https://www.jimscleaning.com.au/franchisee-hub/">https://www.jimscleaning.com.au/franchisee-hub/</a>

#### Jim Penman | Franchisee | Jim's Cleaning

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# SOCIAL MEDIA

We have created a video for you to watch which will help setting up using your Facebook and GMB Pages.

https://youtu.be/91XDOScrExc

## COVER PHOTO EXAMPLE



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## BEFORE & AFTER SHOT EXAMPLE



## Jim's Carpet Cleaning Jerrabomberra

July 5 . 3

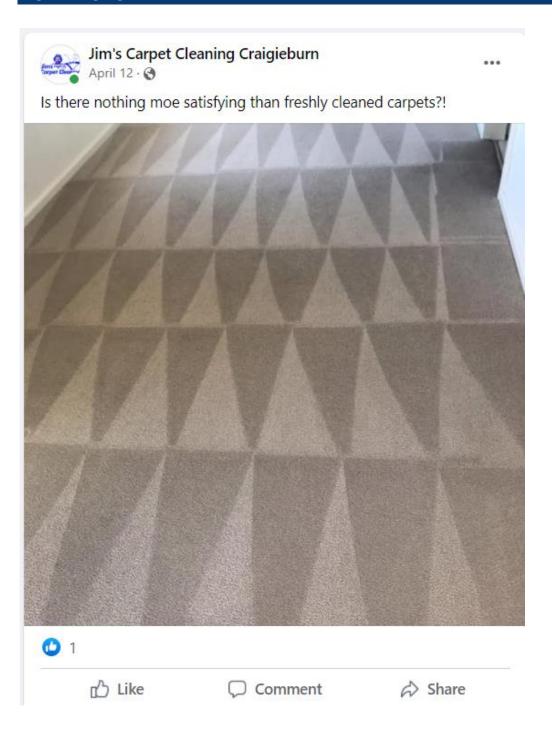
How amazing is this before and after! Luckily this lovely client phoned us before going to replace their couch! Call us on 131 546 to restore life to your couches!

https://www.jimscleaning.com.au/.../upholstery-cleaning/



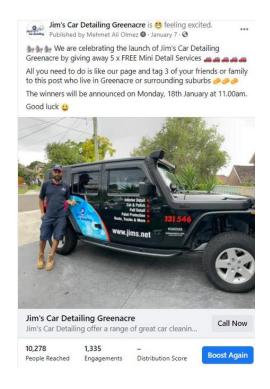
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# FUN PHOTO EXAMPLE



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## FREE GIVEAWAY EXAMPLE



## REPLYING TO POSITIVE REVIEW EXAMPLE



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## REPLYING TO NEGATIVE REVIEW EXAMPLE



1 1

#### Response from the owner 2 months ago

Hi Jordan, Thank you for your feedback. We confirm this was a difficult job which had flood damage and pest control issues. As mentioned on the day our basic (entry point service) wouldn't be enough as your vehicle needed a lot more. We have tried calling you few times to rectify your concerns with no luck. Thanks

Important Note: Make sure to ask for permission from your client before posting on Facebook.

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